

## CAPABILITY STATEMENT

**BCI, Inc.** is a well established, vertically integrated company providing **Disaster Relief & Re-Construction** work for public authorities and private clients, complete **Site Construction & Development** services, **Landscape Construction & Maintenance**, **Snow & Ice Management**, and **Truck & Equipment Rentals** with Operators. We provide quality workmanship with expert advice and guidance in project decisions to help our clients enhance the value of their projects.

### Special Expertise

Our past experience in winter storm, hurricane and other **Disaster Relief & Re-Construction** work for public authorities and private clients, combined with our experience in complete site construction, gives us a distinctive edge. We understand the challenges involved with storm weather, massive crew and trucking coordination, material management and debris disposal, as well as environmental concerns and administrative burdens.

We manage and perform emergency relief and re-construction work for the immediate and long term infrastructure necessities, have the ability to deploy numerous Debris Removal, Demolition & Hazardous Material Crews on a short notice, and operate multiple Temporary Debris Storage and Reduction Sites (TDSRS). Our Mechanical Division responds to any field repair needs to ensure continuous operations and we utilize our existing vendor network and reliable partnerships for material supplies.

### Past Disaster Relief & Debris Removal Work

- Hurricane Irene NC, MD, VA, NY, NJ, DE, CT, MA & VT
- Springfield Tornado, MA
- Alabama Tornadoes, AL & TN
- New York City Snow Blizzards, NY
- Baltimore Snow Blizzards, MD
- Hurricane Ike, TX
- Hurricane Rita, LA
- Hurricane Katrina, LA
- Hurricane Wilma, FL
- Hurricane Charley, FL
- Hurricane Jeanne, FL
- Hurricane Frances, FL
- The Great Ice Storm, VT
- Hurricane Gloria, CT

*See also attached Project History*



### Clientele

Our commercial and industrial clientele includes State, federal and municipal authorities, general contractors and developers, property managers and housing complexes, as well as healthcare and educational providers.

### Experience

We specialize in new site and road construction as well as site renovations and subdivision development. Over the 40 years of doing business we have developed our procedures to successfully maintain quality and cost controls, to ensure timely production and to prioritize safety. We deliver the peace of mind in knowing that the work has been done right, within the budget, and on time - every time. *See also attached Project History*

## Equipment

BCI owns and operates an extensive inventory of commercial vehicles and heavy equipment including debris reduction machinery. Our fully staffed Mechanical Division inspects, repair and maintain the fleet daily in full compliance with DMV and DOT regulations. In addition, company's roadside service vehicles stand ready to assist in unexpected repair needs in the field. BCI is also a power equipment dealer and has access to a variety of small power equipment. BCI, Inc. and its network of subcontractors have the capacity to deploy:

Item	Approximate Quantity
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- |   |         |
|---|---------|
| • Dump Trucks/Dump Trailers                               | 250     |
| • Chip Trailers   | 50      |
| • Front end Loaders                                       | 150     |
| • Log Loaders   | 50      |
| • Hydraulic Excavators                                    | 100     |
| • Skid Steers   | 100     |
| • Tree crews (bucket trucks, chippers, etc)               | 100     |
| • Air Compressors   | 50      |
| • Backhoes  | 50      |
| • Dozers  | 75      |
| • Motor Graders   | 15 – 30 |
| • Crushers – Aggregates                                   | 15 – 30 |
| • Tub Grinders  | 25      |
| • Acetylene Cutting Torches (tanks, hoses, and equipment) | 50      |
| • Water Pumps   | 50      |
| • Water Trucks  | 25      |
| • Fleet Vehicles  | 100     |
| • Compactors/Rollers                                      | 25      |



## Company Principal

Robert Butler minored in Urban Forestry from the University of Vermont and holds a Bachelor's degree in Business Management. After completing college studies he obtained the knowledge and all of the applicable licensing (Arborist & Pesticide License # S-3295), managing several divisions and departments throughout the company.

Robert's hands-on experience has been instrumental in the company's successful transition to the second generation of family management and he actively participates in business development, operational management, equipment infrastructure and client relations.

## Company Contacts

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Timothy J. Butler	Executive Project Manager	860.640.6916 Tel	<a href="mailto:tjbutler@thebutlerco.com">tjbutler@thebutlerco.com</a>
Harry Freeman	VP, Business Development	860.640.6901 Tel	<a href="mailto:hfreeman@thebutlerco.com">hfreeman@thebutlerco.com</a>



## PROJECT HISTORY

### Disaster Response

- North Carolina, Maryland, Virginia, Washington DC, Delaware, New York, New Jersey, Connecticut, Massachusetts & Vermont
  - Springfield, MA
  - Alabama & Tennessee
  - City of New York, NY
  - City and County of Baltimore, MD
  - National Insurance Co, Houston, TX
  - FEMA, Lake Charles, LA
  - FEMA, Miami, FL
  - FEMA, Port St. Lucie, FL
  - Green Mountain Power, Colchester, VT
  - Central Maine Power, ME
  - State of CT & FEMA, Hartford County, CT
  - State of CT & FEMA, Litchfield County & Windsor Locks
  - Town of West Hartford, CT
- 2011 Hurricane Irene Tree & Debris Removal
  - 2011 June Tornado Outbreak Tree & Debris Removal
  - 2011 April Tornado Outbreaks Tree & Debris Removal
  - 2011 Snow Blizzards Cleanup
  - 2010 Snow Blizzards Cleanup
  - 2008 Hurricane Ike Tree & Debris Removal
  - 2005 Hurricanes Rita & Katrina Blue Roof Installation
  - 2005 Hurricane Wilma Blue Roof Installation
  - 2004 Hurricanes Charley, Jeanne & Frances Blue Roof Installation
  - 1998 Ice Storm Tree & Debris Removal
  - 1998 Ice Storm Tree & Debris Removal
  - 1995 Microburst Tree & Debris Removal
  - 1989 Tornado Tree & Debris Removal
  - 1985 Hurricane Gloria Tree & Debris Removal

### Government

- Hartford Superior Courthouse, Hartford, CT
  - Stewart Air National Guard, Newburgh, NY
  - Orange Air National Guard, Orange, CT
  - Bradley Air National Guard, East Granby, CT
  - CT Army National Guard, Stone's Ranch, CT
  - Providence VA Medical Center, Providence, RI
  - State of CT DOT, various locations throughout CT
  - State of CT DOT, Bradley Airport Windsor Locks, CT
  - Camp Hartell, Windsor Locks, CT
  - US Coast Guard Academy, New London, CT
  - Tweed Airport, New Haven, CT
  - Groton / New London Airport, Groton, CT
- Site & Parking Lot Renovations
  - Concrete Tarmac Replacement
  - Drainage & Erosion Control
  - Drainage & Pavement Repair
  - Inland Wetland Restoration
  - Tree & Brush Clearing
  - Drainage Improvements
  - Road Construction
  - Land Clearing & Drainage Improvements
  - Site Lighting Improvements
  - Runway Lighting Improvements
  - Runway Lighting Improvements

### Educational

- Central Connecticut State University, New Britain, CT
  - Eastern Connecticut State University, Willimantic, CT
  - Goodwin College, East Hartford, CT
  - Kingswood Oxford School, West Hartford, CT
  - American School for the Deaf, West Hartford, CT
  - Wethersfield Middle School, Wethersfield, CT
  - University of Connecticut, West Hartford, CT
  - University of Connecticut, Storrs, CT
- Miscellaneous Site Improvements
  - Complete Site Development
  - Complete Site Development
  - Complete Site Development
  - Site Lighting & Parking Lot Expansion
  - Complete Site Development
  - Complete Site Development
  - Complete Site Development



### Retail

- Lowe's Home Improvement, Cromwell, CT Complete Site Development
- Lowe's Home Improvement, Bloomfield, CT Complete Site Development
- Home Depot, Bristol, CT Complete Site Development
- Best Buy, Berlin, CT Complete Site Development
- CVS Pharmacy, Vernon, CT Complete Site Development
- CVS Pharmacy, Rockville, CT Complete Site Development
- CVS Pharmacy, Hartford, CT Complete Site Development
- CVS Pharmacy, Seymour, CT Complete Site Development
- Walgreens Pharmacy, Windsor Locks, CT Complete Site Development
- Price Chopper / Buffalo Wild Wings, Windsor, CT Complete Site Development
- Price Chopper, Newington, CT Complete Site Development
- Big Y, Torrington, CT Complete Site Development
- Stop & Shop, Rocky Hill, CT Complete Site Development
- Walmart, Avon, CT Store Conversion
- Walmart, New Britain, CT Store Conversion
- Walmart, Old Saybrook, CT Complete Site Development
- Dick's Sporting Goods, Manchester, CT Complete Site Development

### Housing

- Navy Housing, Groton, CT Complete Site Development
- Stonington Commons, Stonington, CT Complete Site Development
- Wolf Den, Norwich, CT Complete Site Development

### Healthcare

- Sharon Hospital, Sharon, CT Complete Site Development
- Sunrise Senior Living, West Hartford, CT Complete Site Development
- Birmingham Health Center, Derby, CT Additions & Parking Lot Rehabilitation
- Seabury, Bloomfield, CT Complete Site Development
- Tower One, New Haven, CT Building Addition & Parking Lot Expansion

### Industrial / Corporate

- Embraer Executive Jet, Windsor Locks Air Hangar, CT Complete Site Development
- Kaman Aerospace, Bloomfield, CT Complete Site Development
- General Dynamics Electric Boat, Groton, CT Pavement & Drainage Improvements
- Sovereign Bank, various locations throughout CT Pavement, Concrete, Landscape & Drainage Improvements
- Travelers Insurance Co, various locations throughout CT Pavement, Drainage & Hardscape Improvements
- Travelers Corporate Jet Hangar Drainage & Site Improvements
- Hartford Steam Co, Hartford, CT Electrical Upgrades



**FEIN # 06-1308260**

**SBE - Certified Small Business Enterprise**  
**S - Corporation (State of Incorporation CT)**

**NAICS North American Industry Classification System**

<b>1133</b>	Logging
<b>21231</b>	Stone Mining & Quarrying
<b>212311</b>	Dimension Stone Mining & Quarrying
<b>212312</b>	Crushed and Broken Limestone Mining & Quarrying
<b>212313</b>	Crushed and Broken Granite Mining & Quarrying
<b>212319</b>	Other Crushed and Broken Stone Mining & Quarrying
<b>21232</b>	Sand, Gravel, Clay, and Ceramic and Refractory Minerals Mining & Quarrying
<b>212321</b>	Construction Sand and Gravel Mining
<b>212322</b>	Industrial Sand Mining
<b>236210</b>	Industrial Building Construction
<b>236220</b>	Commercial & Institutional Building Construction
<b>237110</b>	Water & Sewer Line and Related Structures Construction
<b>237210</b>	Land Subdivision
<b>237310</b>	Highway, Street, and Bridge Construction
<b>237990</b>	Other Heavy and Civil Engineering Construction
<b>238110</b>	Poured Concrete Foundation and Structure Contractors
<b>238120</b>	Structural Steel and Precast Concrete Contractors
<b>238140</b>	Masonry Contractors
<b>238190</b>	Other Foundation, Structure & Building Exterior Contractors
<b>238910</b>	Site Preparation Contractors
<b>238990</b>	All Other Specialty Trade Contractors
<b>221310</b>	Water Supply and Irrigation Systems
<b>488490</b>	Other Support Activities for Road Transportation (Snow Clearing, Highways and Bridges)
<b>56173</b>	Landscaping Services
<b>561790</b>	Other Services to Buildings and Dwellings (Snow Plowing Driveways and Parking Lots)
<b>56211</b>	Waste Collection
<b>562111</b>	Solid Waste Collection
<b>562112</b>	Hazardous Waste Collection
<b>562119</b>	Other Waste Collection
<b>56221</b>	Waste Treatment and Disposal
<b>562211</b>	Hazardous Waste Treatment and Disposal
<b>562212</b>	Solid Waste Landfill
<b>56291</b>	Remediation Services
<b>56299</b>	All Other Waste Management Services
<b>562991</b>	Septic Tank and Related Services
<b>562998</b>	All Other Misc. Waste Management Services
<b>624230</b>	Emergency and Other Relief Services

**SIC Standard Industrial Classification**

<b>0711</b>	Soil Preparation Services
<b>0782</b>	Lawn and Garden Services
<b>0783</b>	Ornamental Shrub and Tree Services
<b>1442</b>	Construction Sand and Gravel
<b>1531</b>	Operative Builders
<b>1541</b>	Industrial Buildings and Warehouses
<b>1611</b>	Highway and Street Construction
<b>1623</b>	Water, Sewer and Utility Lines
<b>1629</b>	Heavy Construction, NEC
<b>1794</b>	Excavation Work
<b>4212</b>	Local Trucking, Without Storage
<b>4213</b>	Trucking, Except Local
<b>7353</b>	Heavy Construction Equipment Rental

**PSC Product Service Codes**

<b>3615</b>	Pulp and Paper Industries Machine
<b>3805</b>	Earth Moving and Excavating Equipment
<b>3825</b>	Road Clearing, Cleaning and Marking Equipment
<b>3895</b>	Misc. Construction Equipment
<b>3920</b>	Material Handling Equipment, Nonself-Propelled
<b>3990</b>	Misc. Materials Handling Equipment

**FSC Federal Supply Classification**

<b>3615</b>	Pulp and Paper Industries Machine
<b>3805</b>	Earth Moving and Excavating Equipment
<b>3825</b>	Road Clearing, Cleaning and Marking Equipment
<b>3895</b>	Misc. Construction Equipment
<b>3920</b>	Material Handling Equipment, Nonself-Propelled
<b>3990</b>	Misc. Materials Handling Equipment

